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Marine Company was founded in the fourth quarter of 1991 for the purpose of importing and exporting marine engines, its spare parts, as well as offering other marine trades services.

However, by mid-2003 the company started to operate in the logistics field by extending its activities and services to cover stevedoring and warehousing operations for various dry bulk commodities. Yet, this has caused the company to evolve through founding its first subsidiary, as a sister company, Marine Industry and Transit Company, located at Damietta Public Free zone, where materials and commodities are prepared for industrial use prior shipping. Such company evolutionary developments has made it a unique, and first, organization that offers its customers with not only logistics services, but also preparing cargoes as per our customer and international industrial requirements for major and minor dry bulk commodities.

Moreover, the company activities have evolved to offer similar services to offshore, oil, gas national and international organizations that serve the Petroleum Industry through its third subsidiary, Marine Logistics and Petroleum Services Company, which was founded in 2015. Such evolution is a result of the company vision that promises to provide customers with complete door-to-door integrated logistics services with the aim of adding value to their supply chain.



Mohamed Fathy President



Ahmad M Fathy CEO



Amal M Fathy Executive Manager



Alaa M Fathy Executive Manager

## Introduction

Marine Company is a well-established family owned business that operates within the logistics field in Egypt. Based at Damietta Port and Damietta Public Free Zone, where such unique location make it the most ideal for handling various vessels sizes and cargo categories.

In 1991 Marine Company was first established with a company policy that aims to provide its customers with professional services. However, the company has expanded to currently consist of one Mother Company and twoSister Companies, where each of which service hand in hand both the Maritime and Logistics industries. The three integrated subsidiaries offer a variety of services to customers, such companies and their areas of operations are:

- 1 Marine Logistic Co.
- 2 Marine Industry & Transit Co.
- 3 Marine Logistics & Petroleum Services.

# **Borderless Logistics**

Marine Logistic supports its integrated logistics operation through following its own logistics management plan, which aims to support the customer's supply chain with efficient and cost-effective operations for the purpose of maintaining the flow of dry bulk commodities.

This includes various operations that start at the quayside and end either at the port gate or the customer's location. Such operations include stevedoring, warehousing, packing, and distribution.



## Stevedoring "Globally connected"

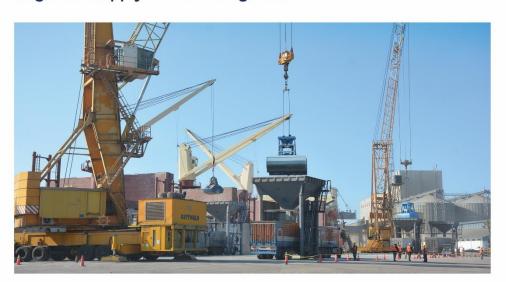
Stevedoring operations involve the loading and discharge of cargoes from vessels, which is achieved through our own high-tech fleet of equipment.

This includes harbor cranes, grabs, hoppers, conveyer belts, loaders and trucks.

We promise to provide our clients with a 7/24 stevedoring operations and customer services throughout the year.



## **Logistics Supply Chain Management**



## **Bonded Warehouses & Custom Clearance**

Marine Logistic has its own bonded warehouses in Damietta Port. All warehouses are designed to store different categories of agricultural grains and other dry bulk commodities, also all warehouses meet all international standards, as per ISO regulations, and are insured against all identified risks.

This is an area where the company offers its best with the aim of meeting all customer requirements via its own professional team, where various tasks are carried out, including the stacking process as per the cargo category requirements and making proper use of different equipment.

In addition, we have our in-house custom clearance team where such process is practiced at a competitive rate.

We also promise to minimize all environmental risks and any cargo losses as well as protect the cargo. Such task is achieved through appraising then executing a storing plan for each cargo with the objective of protecting it from all identified environmental risks, such as pollution and contamination.







Non stop 24/7 opertions 365 days a year is enssured.

## CMA & SMA contracts and services

In 2012 Marine Logistic started coordinating with international grain organizations/ tycoons, local importers, national and international banks, as well as international survey companies, with the aim of having a firm that provides its customers with a dedicated division that professionally satisfy the provisions of both Collateral Management Agreements (CMA) and Stock Monitoring Agreements (SMA) terms and conditions of a contract, while keeping the interest of all parties involved.







## In-house ship broking

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Our ship-broking team aims to provide customers with remarkable connections with ship and cargo owners, and a strong database, particularly for operators within the Mediterranean Sea. We promise to achieve the best ocean freight for shipping bulk cargoes as per customer requirements. That is achieved through our experienced team.

## Trucking "Further, Faster, Safer"

Marine Co. provides Trucking services within port & Free zone and nationwide, our trucking services mostly covering, Bulk & dry Cargo & containers.

Our service includes.

- Individual employee in charge for each account.
- Assistance with Customs agencies, whenever needed.
- 24/7 Follow-up of shipments with arrival & delivery confirmations.
- Detailed invoicing.







Trucking service is rendered in optimum quality and at a very reasonable cost, which contributes to its customers n the competitiveness of their products and ensure the arrival to destination safely and in time.

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## **Shipping & Port Agency**

Our rule as ship and port agents is to make sure that all cargo related operations are properly handled and match all regulations. Such task is achieved through a team that consists of experienced members, as well as relying on our strongly built relationship with concerned authorities. We therefore provide the following services:

- Arraigning pilotage operations, tug boats and mooring crew for berthing and sailing.
- Monitoring berth availability and booking priority.
- Carrying out all tasks related to customs and immigration.
- Arranging operations as per port authority regulations such as quarantine, lights and dues fomalities
- Monitor cargo operations and issuing reports to parties involved.
- Arranging port clearance, crew transfer and welfare.
- Providing cash to the Master whenever needed. The agency handles all types of vessels, to the certain size extent of capsize and promise to always minimize services fees and provide customers with port invoice, as well as ensuring a safe working environment, a low port due and a smooth operation throughout.



## Marine Industry & Transit Co. "MITCO"

Located at Damietta Public Free Zone, within the proximity of Damietta port. The company course of business aims to provide its own facilities for the purpose of processing, sieving, screening, purifying and packing the different dry bulk commodities, such as Silica Sand, Salt, Yellow Sand/Salt mix, Mennonite, Clinker, phosphate, Sugar Beet Pulp Pellets, and Grains.

#### Products:

#### Salt:

Processing Rock salt that is mainly used for de-icing and industrial purposes, also produce packs of Rock Salt/Sand Mix, for icy land traction. Salt is mainly exported to USA, Canada, and Northern Europe. In addition to rock salt, we also produce Marine salt of edible grade, mainly exported to Africa and Eastern Europe.



#### Silica Sand:

We are processing, sieving, screening, purifying and packing the finest quality of Egyptian Silica Sand.

#### Sugar Beet pulp pellets:

Aiming to always processing high quality SBP, which is mainly exported to Turkey, Morocco, Tunisia and Korea.





equipment's for processing all kinds of agriculture grains and animal pet. Processing includes sieving, sizing, purification and packing.

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# **Marine Logistics & Petroleum Services**

Based in Damietta Public Free zone MLPS aim to provide its services to companies involved in the Offshore Industry, as well as the Oil and Gas Industry. Where its location provide customers with flexible, efficient and cost-effective operations. Such services include:

Providing the required warehouse space for storing equipment, in both covered and open warehouses facilities.

Providing logistics services for delivering equipment to the customer's vessel and re-storage for future use during a project lifetime.

Providing various maintenance services through our experienced technical support and engineering team and Providing shipping agency services to its customers.

# **Certificates**

Marine Co. is one of the pioneering companies in Damietta port that has been honored with the following Certificates:

(1): ISO 9001 for Quality.

 $\ensuremath{\text{(2)}}$  : ISO 14001 for Safety and Protection of the Environment.

(3): ISO 45001 for Safety & Health.

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For more information

**Contact us** 

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